

Licensing for Large Businesses

Enrollment for Core Infrastructure: Enterprise Agreements and Enterprise Subscription Agreements

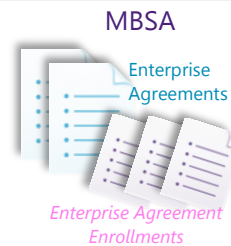
Volume Licensing

AGREEMENT STRUCTURE

The starting point of every Enterprise Agreement is an MBSA (Microsoft Business and Services Agreement). The MBSA is an umbrella agreement under which an Enterprise Agreements sits. It is an evergreen agreement between the organization and Microsoft, and contains high level terms and conditions. After the MBSA has been signed, the organization can sign multiple agreements under it.

The Enterprise Agreement is the foundation for a set of Enterprise Agreement Enrollments.

There are three enrollments available: Desktop Enrollment, Enrollment for Core Infrastructure and Enrollment for Application Platform, and this document focuses specifically on the Enrollment for Core Infrastructure (ECI).



ENROLLMENT FOR CORE INFRASTRUCTURE (ECI)

The ECI helps organizations to acquire the foundation for a protected well-managed IT infrastructure. ECI offers a cost-efficient way to license the Windows® Server operating system, and Microsoft® System Center technologies together in a simple processor-based license.



Windows Server



Microsoft System Center

CORE INFRASTRUCTURE SERVER SUITES

There are two Core Infrastructure Server Suites available, licensed with a processor-based model where 1 license covers up to 2 physical processors. Windows Server CALs are still required. There are differences only in the virtualization rights:

	Operating System Environments licensed, managed, and protected	Edition of Windows Server 2012 included	Edition of System Center 2012 included
Standard	2 per processor-based license	Standard	Standard
Datacenter	unlimited when all physical processors are licensed	Datacenter	Datacenter

System Center 2012 Components

(included in both editions)

- ▶ Operations Manager
- ▶ Configuration Manager
- ▶ Data Protection Manager
- ▶ Service Manager
- ▶ Virtual Machine Manager
- ▶ Endpoint Protection
- ▶ Orchestrator
- ▶ App Controller

ECI PURCHASING SCENARIOS

- 1) If an organization does not own Windows Server licenses, or has Windows Server licenses without SA then they will purchase one of the 2 Core Infrastructure Server (CIS) Suites
- 2) Organizations who already have Windows Server 2012 with SA **or** System Center 2012 can migrate these licenses to the CIS Suite which corresponds to the edition of Windows Server or System Center that they have
- 3) Organizations who already have Windows Server 2012 with SA **and** System Center can acquire SA for the CIS Suite which corresponds to the edition of Windows Server or System Center that they have
- 4) If an organization with CIS Standard wants to migrate to CIS Datacenter they can purchase a CIS Standard to CIS Datacenter Step-Up license

STARTING AN ECI

- ▶ Minimum Initial Purchase is 25 processor-based licenses of a mix of either of the suites
- ▶ Annual True up: orders are consolidated annually to account for additional deployments during the year
- ▶ Software Assurance is required on all licenses under the three-year enrollment
- ▶ Organizations may sign an ECI under either the Enterprise Agreement or Enterprise Subscription Agreement

PRICE LEVEL

If an organization has an existing Enterprise Agreement or a Select/Select Plus Agreement for the Server pool, then the price level is the highest price level of these existing agreements. Otherwise Level A applies.

AFFILIATES

Affiliates may sign individual ECI Enrollments under a single Enterprise Agreement.

- ▶ An affiliate is a company or legal entity which owns and controls, is owned and controlled by, or is under common ownership and control with, the organization signing the MBSA
- ▶ Ownership must be more than 50%
- ▶ Affiliates must consist of entire legal entities, not partial entities such as departments or business units

PRODUCT FULFILLMENT

By default, software is available via Download only. This initiative is known as "Digital by Choice" and organizations can download software from the Volume Licensing Service Centre. A Media Kit can be obtained for products not available for download.

ADDITIONAL PRODUCTS

- ▶ Any product specified as an Additional Product on the Product List may be added to an ECI
- ▶ The Core Infrastructure components may be added as Additional Products
- ▶ The price level is based on the price level of corresponding pools in existing agreements, otherwise Level A applies

- ▶ Further Microsoft Licensing handouts and exams: GetLicensingReady.com
- ▶ Refer to the Microsoft Product List to see which products are available through which Microsoft Volume Licensing programs: <http://www.microsoftvolumelicensing.com/userights/PL.aspx>